Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig 2/16/2016

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane Issue Filter: Revised Deposition Designations

Pg: 6 Ln: 21 - 25

Annotation:

- 6:21 Q. Okay. Good morning, Ms. Grimmig.
 - 22 I'm Chris Sullivan and I'm with the law
 - 23 firm of Herrick Feinstein and we
 - 24 represent the Plaintiff in this case,
 - 25 Lazare Kaplan International.

Pg: 7 Ln: 7 - 21

Annotation:

- 7: 7 Q. Okay. And can you tell us where
 - 8 you live, what your current address is?
 - 9 I live at 62 Smith Street,
 - 10 Lynbrook, New York, 11563.
 - 11 Q. And how long have you lived
 - 12 there?
 - 13 Α. Approximately 15 years.
 - 14 Ο. What's your nationality?
 - 15 Α. American.
 - 16 0. So do I assume correctly that
 - 17 you speak and read English fluently?
 - 18 Yes, I do. Α.
 - 19 Do you $\operatorname{--}$ and what other Q.
 - 20 languages do you speak or read?
 - 21 No others.

Pg: 8 Ln: 18 - Pg: 9 Ln: 6

Annotation:

- 8:18 I'm going to use a number of 19 abbreviations for my questions. I'm
 - 20 going to -- for convenience sake, I'm

 - 21 going to refer to Lazare Kaplan
 - 22 International, Inc. as Lazare; to
 - 23 Lazare Kaplan Belgium as Lazare
 - 24 Belgium; to Antwerp Diamond Bank as
 - 25 ADB; to the New York office of ADB as
- 9: 1 ADB New York; to KBC Bank as KBC; and
 - to the New York branch of KBC as KBC
 - 3 New York, unless you or I specify
 - 4 otherwise.
 - 5 Do you understand that?
 - 6 Α. Yes.

Pg: 10 Ln: 8 - Pg: 11 Ln: 12

- 10:8 Okay. What is the highest level
 - 9 of formal education that you've
 - 10 completed?

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 10 Ln: 8 - Pg: 11 Ln: 12 continued...

Annotation: 10:11 Α. Law school. 12 Q. And where did you obtain your 13 law degree? 14 Α. Loyola University. 15 Q. And when did you do so? 16 I graduated, I believe, in 1986. Α. 17 And where did you complete your Q. 18 undergraduate studies? 19 Α. Providence College. Are you a member of any bars? 20 Q. 21 Α. Yeah. Yes. Yes. 22 Which bars? Q. 23 Α. The New York bar. 24 Q. Okay. Do you have any 25 specialized training or education in 11: 1 regard to diamonds or diamond 2 companies? 3 Α. No. 4 Q. Do you have any specialized 5 training or education in regard to laws 6 and regulations applicable to diamond 7 transactions? 8 Α. No. 9 Do you have any specialized 10 training or education in regard to 11 correspondent bank accounts?

Pg: 12 Ln: 15 - Pg: 13 Ln: 7

Α.

No.

Annotation:

12

12:15	Q. Now, you're currently employed
16	by KBC. Is that correct?
17	A. I'm employed by KBC New York.
18	Q. KBC New York. So you're not
19	employed by KBC as a Belgian institute,
20	simply by the New York branch of KBC?
21	A. KBC New York is the one that
22	cuts my paycheck.
23	Q. And have you ever been employed
24	by KBC, itself?
25	A. My employment has always been
13: 1	through the KBC New York.
2	Q. When did you first start working
3	at KBC New York?
4	A. 1987.
5	Q. Okay. Did you do so right out of
6	law school?
7	A. Yes.

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Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane Issue Filter: Revised Deposition Designations

Pg: 17 Ln: 17 - 23

Annotation:

- 17:17 Q. And what is your current job 18 title or position at KBC New York? 19
 - Managing Director. Α.
 - 20 Q. Are you also General Counsel?
 - 21 I am head of the Legal
 - 22 Department and head of the Compliance
 - 23 Department.

Pg: 70 Ln: 17 - Pg: 71 Ln: 25

Annotation:

Annotation:	
70:17	(Exhibit 136, Declaration of
18	Diane Grimmig, was received and marked
19	on this date for identification.)
20	MS. GREDD: I have a copy that
21	doesn't have a marking.
22	MR. SULLIVAN: I stand corrected
23	by Mr. D'Angelo and Ms. Gredd. Let's
24	mark it.
25	Q. Do you have P-136 in front of
71: 1	you, Ms. Grimmig?
2	A. Yes.
3	Q. Is this the sworn Declaration
4	that you submitted in this lawsuit?
5	A. Yes.
6	Q. Okay. Is that your signature on
7	the last page of the Declaration, which
8	I believe is page 8?
9	A. Yes.
10	Q. Okay. And above your signature
11	you declared under penalty of perjury
12	that the foregoing is true and correct.
13	Do you see that?
14	A. Yes.
15	Q. And the Declaration is dated
16	June 15, 2012. Correct?
17	A. Yes.
18	Q. As you sit here today, is there
19	anything that you believe to be false
20	or incorrect in your Declaration?
21	A. No.
22	Q. Who drafted this document?

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23

24

25

Α.

Q.

I did.

When did you do so?

At the time requested.

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane Issue Filter: Revised Deposition Designations

Pg: 74 Ln: 22 - Pg: 82 Ln: 20

Annotation: 74:22 (Exhibit 146, letter dated 23 September 9, 2013 from KBC New York's 24 attorney to Judge Andrew Carter, was 25 received and marked on this date for 75: 1 identification.) Plaintiff's Exhibit 146 is a 2 Q. 3 letter dated September 9, 2013 from KBC 4 New York's attorney to Judge Andrew 5 Carter of the United States District 6 Court. 7 Do you have that in front of 8 you, Ms. Grimmig? 9 Α. Yes. 10 Did you review this letter to Q. 11 the Court before it was filed?

12 Α. 13 Do you recall there being

14 anything inaccurate or untrue in the

15 letter?

16 Α. No.

17 Q. Would you turn to page 7 of the

18 letter? Do you see in the second

19 paragraph, where it says "KBC has

20 agreed to produce the Services

21 Agreement that Ms. Grimmig referred to

22 in her Declaration, which governed the

23 terms under which KBC's New York branch 24 provided banking services to Antwerp

25 Bank's customers in New York?"

76: 1 Do you see those words in the 2 second paragraph of the letter from 3 KBC's counsel to the Court?

> Α. Yes.

And you see the following sentence that reads "A copy of that agreement is attached hereto as Exhibit

8 A?"

5

6

7

9

Α. Yes.

10 Do you agree with the statement

in this letter that the Services 11

12 Agreement annexed as an exhibit to the

13 letter governed the terms under which

KBC New York provided banking services 14

15 to Antwerp's bank's customers in New

16 York?

17 Α. It governed the agreement

18 between ADB and New York branch with

19 respect to the services that KBC New

20 York would furnish to ADB's customers

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 74 Ln: 22 - Pg: 82 Ln: 20 continued...

15

16

17 18

19

Q.

Q.

correct?

in New York, correct?

g: 74 Ln: 22 - Pզ	g: 82 Ln: 20 continued
Annotation:	
76:21	that had overdraft accounts with ADB.
22	Q. So do you agree with your
23	counsel's representation to the Court
24	that the Services Agreement that is
25	
77 : 1	annexed as an exhibit to this letter
2	governed the terms under which KBC New
3	York provided banking services to ADB's customers in New York?
4	MR. FORESTA: Note my objection.
5	You can answer.
6	Q. Is that a true statement by your
7	attorneys to the Court?
8	A. It governed the handling
9	ADB's agreement with ADB to open a DDA
10	account for ADB's customers in New
11	York.
12	Q. Is there a difference between
13	what you just said and what your
14	attorney said? Is that why you are
15	rephrasing it?
16	A. It's all interrelated.
17	Q. Is it the same thing?
18	A. It's the same thing, yes.
19	Q. It is the same thing. And does
20	the Services Agreement, the copy of the
21	Services Agreement that is attached as
22	Exhibit A to KBC's attorney's letter,
23	accurately reflect the manner in which
24	KBC New York provided such services to
25	ADB's customers in New York, like
78: 1	Lazare?
2	A. It set forth how KBC New York
3	would would handle ADB's customer's
4	account, DDA account with KBC.
5	Q. So the Services Agreement
6	accurately sets forth the manner in
7	which accounts would be handled? There
8	is nothing in the Services Agreement
9	that you disagree with or think is
10	untrue?
11	A. No.
12	Q. Good. So your familiar with the
13	Services Agreement?
14	A. Yes, I am.
1.5	^ * 1 T

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And Lazare was a customer of ADB

A diamond company customer,

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Pg: 74 Ln: 22 - Pg: 82 Ln: 20 continued...

Annotation:	
78:20	7 You
	A. Yes.
21	Q. And did the Services Agreement,
22	therefore, govern the banking services
23	that KBC New York provided to Lazare?
~24	A. No.
25	Q. Why not?
79: 1	A. There was a separate account
2	agreement between Lazare and KBC New
3	York that set forth the terms and
4	conditions of Lazare's DDA account with
5	KBC New York.
6	Q. Did that account agreement
7	supersede anything in the Services
8	Agreement?
9	MR. FORESTA: Note my objection.
10	You can answer.
11	A. No. It's there are three
12	parties to this transaction, to this
13	relationship. So there is an agreement
14	between ADB and KBC New York, and there
15	is an agreement between ADB and Lazare
16	and there is also an agreement between
17	Lazare and KBC New York and there were
18	multiple documents and various
19	documents that reflected the
20	relationship among the parties.
21	Q. Perhaps we need to clarify the
22	question.
23	A. Okay.
24	Q. I just asked you whether the
25	Services Agreement governed the terms
80: 1	under which KBC New York provided
2	banking services to ADB's customers in
3	New York.
4	A. It sets forth the terms and
5	conditions it sets forth KBC's New
6	York agreement to provide it's an
7	agreement between KBC New York and ADB
8	that sets forth the terms and
9	conditions under which KBC New York
10	would furnish a DDA account to Lazare.
11	Q. It spells out the operational
12	banking services to be provided by KBC
13	New York to ADB's customers, correct?
14	MR. FORESTA: Note my objection.
15	Q. That's what it says, Ms.
16	Grimmig. Is it correct?
17	A. It sets forth the terms and
18	conditions under which KBC New York
Ŧ 0	COLIGICATIONS OFFICER WITCH VDC NEW TOLK

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 74 Ln: 22 - Pg: 82 Ln: 20 continued...

80:19	agrees to provide a DDA account to
20	customers of ADB in New York.
21	
22	Q. Is there anything in the
23	Services Agreement that you believe to
	be incorrect or untrue?
24	A. No.
25	Q. Did KBC New York provide the
81: 1	banking services spelled out in the
2	Services Agreement to ADB's customers
3	in New York?
4	MR. FORESTA: Objection.
5	Q. You can answer.
6	MR. FORESTA: She already has
7	multiple times.
8	A. Yes.
9	MR. SULLIVAN: Counsel, no
10	colloquy on the record.
11	A. Yes.
12	Q. The answer is yes. Did you have
13	any role, did you play any role in the
14	development or preparation of the
15	Services Agreement?
16	A. The Legal Department would have
17	played a role.
18	Q. Who at the Legal Department
19	played a role?
20	A. I believe it was the General
21	Counsel at the time.
22	Q. Who is that?
23	A. Michael Curran.
24	Q. Do you know who drafted the
25	Services Agreement?
82: 1	A. No.
2	Q. Did you read the deposition
3	testimony of Philippe Loral in this
4	case?
5	A. I read it at the time, right
6	after he gave his deposition.
7	Q. Do you recall Mr. Loral
8	testifying that he drafted the Services
9	Agreement?
10	A. I don't recall.
11	Q. Is it correct that the Services
12	Agreement that's referred or referenced
13	by KBC's counsel letter and attached as
14	Exhibit A to the letter is the same
15	Services Agreement you referred to in
16	your Declaration?
17	A. Yes.

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 74 Ln: 22 - Pg: 82 Ln: 20 continued...

Annotation:

82:18 Q. We're not talking about a 19 different Services Agreement? 20 A. No.

Pg: 84 Ln: 4 - Pg: 100 Ln: 25

Annotation:	
84: 4	Q. Did you review the Services
5	Agreement before signing your
6	Declaration?
7	A. Yes.
8	Q. Did you rely on the Services
9	Agreement in preparing your
10	Declaration?
11	A. Yes.
12	Q. In fact, your Declaration was
13	addressed, in part, to the banking
14	services that KBC New York provided to
15	Lazare pursuant to the Services
16	Agreement, correct?
17	MR. FORESTA: Note my objection.
18	You can answer.
19	A. The services that KBC provided
20	to Lazare were governed by the account
21	agreement between Lazare and KBC New
22	York.
23	Q. But you've told us that the
24	services that are spelled out in the
25	Services Agreement, the banking
85 : 1	services, were also provided by KBC New
2	York to Lazare, correct?
3	A. They were the beneficiary, yes.
4	Q. So the answer is yes?
5	A. Yes.
6	Q. Would you take a look at your
7	Declaration again?
8	A. Yes.
9	Q. Can you tell me where the words
10	"Services Agreement" or "services level
11	agreement" appear in your Declaration,
12	Ms. Grimmig?
13	A. I don't think it's specifically
14	referenced, but its contents are
15	discussed in my Declaration.
16	Q. Okay. So let's start with
± 0	A. Oval. no ter a prair Miril

specific reference. There is no

Declaration, is there?

reference in the Services Agreement to

the Service Agreement in your sworn

17

18

19

20

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

A	
Annotation:	3 C
85:21	A. Correct.
22	Q. So your counsel's statement to
23	the Court is incorrect in that regard,
24	correct?
25	A. Technically, yes.
86: 1	Q. Technically, yes. Okay. And is
2	it your testimony that you discussed,
3	in your sworn Declaration, the contents
4	of the Service Agreement? Is that your
5	testimony?
6	A. There are concepts, there are
7	terms in the Service Agreement that are
8	referenced in my Declaration.
9	Q. Well, is there a disclosure of
10	any kind in your sworn Declaration that
11	KBC New York and ADB had a formal
12	written agreement pertaining to the
13	banking services to be provided by KBC
14	New York to ADB's customers in New
15	York? Is there a disclosure of any
16	kind that there was a formal written
17	agreement, Ms. Grimmig?
18	Take a look at your Declaration
19	if you like.
20	(Whereupon, the Deponent reviews
21	the document.)
22	A. There is not a specific
23	reference or naming of the servicing
24	agreement, but the concepts in the
25	servicing agreement are captured in my
87: 1	Declaration.
2	Q. Well, we'll get to the capture
3	part of your testimony, but I'm asking
4	you a different question.
5	A. Sorry.
6	Q. I'd like an answer to my
7	question.
8	A. Sorry.
9	Q. My question is, did you tell
10	Judge Carter in your Declaration that
11	KBC New York and ADB had entered into a
12	formal written agreement regarding the
13	operational banking services to be
14	provided by KBC New York to ADB's
15	customers in New York?
16	We know you didn't mention the
17	Service Agreement. Did you tell the
18	Court that there existed a formal
19	written agreement?

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation:	
87:20	A. I did not.
21	Q. You did not. So let me see if I
22	understand correctly, you didn't
23	disclose to the Court that the
24	existence of the Service Agreement.
25	You didn't disclose to the Court that
88: 1	KBC New York and ADB had a formal
2	written agreement with respect to the
3	operational services to be provided by
4	KBC New York to ADB's customers. You
5	didn't produce or submit a copy of the
6	Services Agreement to the Court. Is
7	that all correct?
8	A. I believe we produced a copy of
9	the servicing agreement as part of the
10	production of documents.
11	Q. In discovery?
12	A. Yes.
13	Q. After the motions to the Court
14	were decided?
15	A. I don't know the timing of the
16	discovery versus motions.
17	Q. Take a look at the date of your
18	attorney's letter to the Court
19	enclosing the agreement, September 9,
20	2013.
21	Do you recall when the Motion to
22	Dismiss, that your bank made to Judge
23	Carter, was decided both by the
24	District Court in the Second Circuit?
25	A. I don't recall.
89: 1	Q. I'll represent to you that it
2	was before September, 2013, Ms.
3	Grimmig.
4	So is there anything incorrect
5	about the facts that I just asked you;
6	one, you didn't tell Judge Carter about
7	the Services Agreement, about the
8	existence of the Service Agreement;
9	two, you didn't submit a copy of the
10 11	Services Agreement to the Court; three,
12	you didn't tell Judge Carter that KBC New York and ADB had entered into a
13	
14	formal written agreement regarding the operational banking services to be
15	provided by KBC New York to ADB's
16	customers in New York? Anything
17	incorrect about those three facts?
18	A. All I can tell you is we
± 0	The contract you is we

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation: 89:19 produced the servicing agreement as 20 part of the discovery. I did not 21 explicitly reference the Service 22 Agreement in my Declaration, but I 23 incorporated its terms in my 2.4 Declaration. 25 Did you quote from the Services 90: 1 Agreement in your Declaration anywhere? 2 No, but I paraphrased. Α. 3 Q. You paraphrased? 4 Α. Yes. 5 Q. So who made the decision, Ms. 6 Grimmig, not to tell Judge Carter about 7 the existence of the Service Agreement, 8 not to give him a copy of the Service 9 Agreement, not to quote from the 10 Service Agreement, not even to tell him there was a formal written agreement 11 12 that might apply to the banking 13 services provided by KBC New York? Who 14 made that decision, you? 15 MR. FORESTA: Objection to the 16 question. 17 Q. You can answer. 18 Α. No. 19 0. Who made the decision? 20 Α. I don't know. 21 Did you give any thought 22 whatsoever to submitting the Service 23 Agreement that you summarized 24 submitting it to the Court in 25 connection with your attorney's motion? 91: 1 I -- as part of the document 2 production, I produced the Service 3 Agreement. 4 After the motion was decided by 5 the District Court in the Second 6 Circuit Court of Appeals, why did you 7 wait until then? 8 MR. FORESTA: Objection. 9 Why didn't you do so prior? Q. 10 Α. I produced it when I was 11 required to provide it. 12 Is it your sworn testimony, Ms. 13 Grimmig, that you accurately and 14 honestly summarized the provisions of 15 the Services Agreement in your sworn 16 Declaration? 17 Α. Yes.

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation:	
91:18	Q. That's your sworn testimony?
19	A. Yes.
20	
21	
22	mislead or deceive the Court by not
	disclosing or producing the Services
23	Agreement, correct?
24	A. Not at all.
25	Q. You understood at the time you
92: 1	signed your Declaration that KBC New
2	York was claiming that it had nothing
3	to do with the transactions in the
4	Complaint, correct?
5	MR. FORESTA: Objection.
6	A. I stated that there was no
7	allegation or claims asserted against
8	KBC New York.
9	Q. And did you understand that KBC
10	New York was arguing to Judge Carter
11	that this case should be litigated in
12	Belgium instead of New York because it
13	has no connection to Lazare's banking
14	relationship at KBC New York? Did you
15	understand that at the time you signed
16	your Declaration?
17	A. I understood that the
18	allegations and the disputes related to
19	transactions between Lazare and ADB.
20	Q. Did you understand that KBC New
21	York was arguing that it played a
22	merely ministerial role in connection
23	with the credit facility and that the
24	case properly belongs in Belgium and
25	New York, that it's centered in Belgium
93: 1	and not New York? Did you understand
2	that?
3	A. Yes.
4	Q. And so you summarized in your
5	words the concepts in the Services
6	Agreement instead of producing the
7	Services Agreement?
8	MR. FORESTA: Objection.
9	A. Correct.
10	Q. And you weren't trying to
11	mislead or deceive Judge Carter in any
12	way, correct?
13	A. Correct.
14	Q. Okay. Is there anything in the
15	Services Agreement that contradicts the
16	factual assertions in your Declaration,
	<u>1</u> =

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation: 93:17 Ms. Grimmig? 18 Α. 19 Ο. Are you sure about that? 20 Α. I'm sure. 21 0. Do you know whether Veerle 22 Snyers disclosed the existence of the Services Agreement or produced a copy 23 in her sworn Declarations to the Court? 24 25 I don't know. Α. 94: 1 You reviewed her sworn Declarations prior to signing your own, 2 3 did you not? I reviewed them. I don't know Α. 5 whether I reviewed them -- I reviewed 6 them at the time that she had signed 7 and delivered them. I don't know if 8 that was before or after mine. 9 You actually cite to her 10 Declaration in your own Declaration, 11 Ms. Grimmig? 12 Α. Okay. 13 Does that mean to you that you 14 looked at the Declaration --15 Α. Yes. 16 -- before you signed it? 17 You have to let me finish, 18 please. The answer is yes? 19 Α. Yes. 20 How about Walter Haeck, he 21 submitted sworn Declaration to the 22 Court, didn't he? 23 Α. Yes. 24 0. Did he produce a copy of the 25 Services Agreement? 95: 1 Α. I don't recall. 2 Did he quote from the Services 3 Agreement in his Declaration? Α. I don't recall. 5 Q. Are you aware that you, 6 Ms. Snyers, and Mr. Haeck all submitted 7 sworn Declarations to the Federal 8 District Court in this case regarding 9 the banking services provided by KBC 10 New York to Lazare and not one of you 11 produced the Services Agreement or 12 quoted from it? Are you aware of that? 13 MR. FORESTA: Objection. You can 14 answer. 15 Α. Yes.

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

g: 84 Ln: 4 - Pg:	100 Ln: 25 continued
Annototion	
Annotation: 95:16	O Not one of your medual the
17	Q. Not one of you produced the
18	Services Agreement, even though it
19	governs, by your testimony, Ms.
20	Grimmig, its terms under which KBC New
21	York provided banking services to
22	Lazare? Do you understand that?
23	MR. FORESTA: Objection.
24	A. It's the servicing agreement
25	is an agreement between KBC New York
	and ADB. Lazare is not a party to the
96: 1 2	Service Agreement.
3	Q. Lazare is a beneficiary of the
3 4	Services Agreement, according to you?
5	Is that correct?
6	A. The relationship between KBC New
7	York and Lazare is governed by an account agreement, not the Service
8	
9	Level Agreement.
10	Q. Is that why you made the decision not to tell Judge Carter about
11	the Services Agreement?
12	_
13	MR. FORESTA: Objection. Q. Did you think it was irrelevant
14	to the issues before the Court?
15	A. No. Again, we we I
16	produced the Service Level Agreement as
17	required.
18	Q. You produced the agreement in
19	September, 2013 in discovery after the
20	Second Circuit reversed and remanded to
21	the District Court for further
22	proceedings. Is that correct?
23	A. According to the timeline you've
24	given me, yes.
25	Q. Are you aware that the Service
97: 1	Agreement requires ADB to open a
2	pooling account at ADB at KBC New
3	York, rather? Sorry.
4	A. The account was already opened.
5	Q. When was the pooling account
6	opened at KBC New York?
7	A. It was opened at I don't know
8	the time but it's prior to the relevant
9	time of this case.
10	Q. Is it prior to the date of the
11	Services Agreement, October, 1999?
12	A. I believe so.
1 2	0 01

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13

14

Q.

Okay.

MR. FORESTA: Chris, we've been

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation:	
97:15	going about an hour and a half. Would
16	this be a good time for a break?
17	MR. SULLIVAN: Let's take five
18	minutes.
19	Q. So I ask you again, are you
20	aware that the Services Agreement
21	expressly requires ADB to open a
22	pooling account at KBC New York?
23	A. Yes, but the account was already
24	opened.
25	Q. But you're aware that the
98: 1	agreement
2	A. Yes.
3	Q contains that express
4	provision, correct?
5	A. Correct.
6	Q. And are you aware that the
7	Services Agreement described how the
8	pooling account operates in connection
9	with bank accounts opened by New York
10	diamond customers such as Lazare?
11	MR. FORESTA: Objection. Go
12	ahead. You can answer.
13	A. Yes.
14	Q. Okay. You didn't mention the
15	pooling account in your Declaration,
16	did you, Ms. Grimmig?
17	A. No.
18	Q. Veerle Snyers didn't mention the
19 20	<pre>pooling account in her Declarations, did she?</pre>
21	A. I don't recall.
22	
23	Q. Walter Haeck didn't mention the pooling account in his Declaration, did
24	he?
25	A. I don't recall.
99: 1	Q. You do recall that you declared
2	under penalty of perjury that the
3	statements in your Declaration are true
4	and correct, you do recall that?
5	A. Yes.
6	Q. You are a lawyer with a license
7	to practice law in New York, are you
8	not?
9	A. Yes.
10	Q. And you understand what it means
11	to make a Declaration under oath?
12	A. Yes.
13	Q. Is there a reason why you didn't

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 84 Ln: 4 - Pg: 100 Ln: 25 continued...

Annotation: 99:14 tell Judge Carter about the ADB pooling 15 account at KBC New York? 16 I think my Declaration mentioned 17 that there was a -- ADB had an account 18 with us. 19 Q. Does it contain any reference to 20 the pooling account? 21 In KBC New York we do not call 22 it a pooling account. It's just an ADB 23 U.S. dollar account. 24 Can you point me to the 25 reference in your Declaration that 100: 1 describes the pooling account? 2 (Whereupon, the Deponent reviews 3 the document.) 4 Α. It mentions the Lazare Antwerp 5 bank account. 6 But I'm asking you about the 7 pooling account, or an account under 8 any different terminology that you care 9 to employ, is there a reference in your 10 Declaration to the pooling account 11 under any name, the ADB pooling account 12 at KBC New York? 13 Α. 14 Q. Were you trying to deceive the 15 Court into granting KBC's motion by not 16 informing Judge Carter about the ADB 17 pooling account? 18 Α. Not at all. 19 Do you know why Veerle Snyers 20 and Walter Haeck didn't tell the Court 21 about the pooling account? 22 Α. No. 23 Did anyone tell you not to 24 reference the pooling account? 25 Not at all.

Pg: 101 Ln: 9 - Pg: 113 Ln: 24

Annotation:	
101: 9	Q. So would you turn to the
10	Services Agreement that is next to your
11	attorney's letter as an exhibit and
12	it's also separate in front of you, I
13	believe?
14	And let's begin with you
15	testified, I believe, that the pooling
16	account, the ADB pooling account at KBC

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

Annotation: 101:17 New York, was opened prior to the date 18 of the Services Agreement which is 19 October 15, 1999. Is that correct? 20 Α. Yes. 21 So you were aware at the time 22 you signed your Declaration that ADB 23 had opened a pooling account at the New 24 York branch of KBC, is that correct? 25 Α. Yes. Q. 102: 1 And looking at the Services 2 Agreement, itself, do you see the 3 fourth "whereas" clause that reads -it's on page 1, "ADB agrees to open a 4 5 pooling account with KBC to fund the 6 payments effectuated by KBC on behalf 7 of the diamond clients." Do you see 8 that "whereas" clause? 9 Α. 10 Q. And the reference to KBC is to 11 KBC New York. Is that correct? 12 Α. Yes. 13 0. And Lazare was one of the 14 diamond clients that was covered by 15 this provision, correct? 16 Once ADB had opened up a DDA 17 account with New York. 18 Q. Once ADB had opened up --19 Α. Sorry. Lazare had opened up. 20 That upon opening an account at KBC New York Lazare was covered by this 21 22 provision? 23 Α. Would be -- have the benefits. Would have the benefits of this 24 0. 2.5 provision. Okay. 103: 1 And ADB maintained that pooling 2 account at KBC New York consistently 3 through the relevant period of time --4 Α. Yes. 5 -- correct? Okay. And would you Q. take a look at paragraph 3 on page 2 of 6 7 the Services Agreement? Would you read 8 the first sentence of paragraph 3 to 9 us? 10 Α. "Each day KBC clears the 11 customer's account via ADB's pooling under agreement advisement with the 12 13 diamond client." 14 So does the reference to

customer's account include Lazare from

15

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

12

13

14

Annotation:	
103:16	and after the time Lazare opened an
17	account at KBC New York?
18	A. Yes.
19	Q. So under this provision KBC New
20	York is clearing Lazare's account at
21	KBC New York via ADB's pooling. Is that
22	correct?
23	A. We would be making debits and
24	every debit and credit entry on
25	Lazare's KBC New York account, we would
104: 1	make a corresponding or the reverse
2	entry, debit and credit on the what you
3	call ADB's pooling account.
4	Q. And what is the reference to
5	"agreement/advisement with the diamond
6	client" mean?
7	A. Every time there was a debit or
8	credit to Lazare's DDA account at KBC
9	New York we informed both Lazare and we
10	also at the same time informed ADB.
11	Q. And turning to the second
12	sentence, do you see the sentence that
13	reads "Credit positions on the diamond
14	client's accounts are transferred to
15	the pooling account as well?"
16	Again, does the reference to
17	"diamond clients" include Lazare from
18	and after the time Lazare opened an
19	account at KBC New York?
20	A. Yes.
21	Q. And can you explain how credit
22	positions on Lazare's account would be
23	transferred to ADB's pooling account at
24	KBC New York?
25	A. At the end of each day KBC New
105: 1	York would look at the balance on
2	Lazare's DDA account. If there was a
3	credit on the account a debit entry
4	would be made on Lazare's DDA account
5	at KBC New York to zero it out and a
6	corresponding credit would be made to
7	ADB's pooling account.
8	Q. And this process pertains to
9	both debits and credits in Lazare's
10	account at KBC New York, correct?

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So let's look at how you went

about describing the concept of

paragraph 3 in your Declaration,

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Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

Annotation:	
105:15	Ms. Snyers Grimmig, sorry. Would you
16	turn to paragraph 11 of your sworn
17	Declaration?
18	Do you see in the second
19	sentence of paragraph 11 the sentence
20	that begins "Similarly and as described
21	
	in the Snyers reply Declaration, if the
22	amounts deposited in the KBC account
23	exceeded the amounts withdrawn from the
24	account on any given day the excess
25	funds would be swept out of the account
106: 1	regardless of whether the funds were
2	unused credits from the Lazare Antwerp
3	Bank account or payments received from
4	Lazare's customers and credited to the
5	Lazare Antwerp Bank account. The amount
6	of the overdraft outstanding at the
7	Lazare Antwerp Bank account would be
8	reduced by the amount swept into the
9	Lazare Antwerp Bank account?"
10	Is that statement by you to the
11	Court, Ms. Grimmig, consistent with
12	paragraph 3 of the Services Agreement?
13	A. The shared agreement has more
14	details than the description in the
15	Declaration.
16	
	Q. Well, can you explain to me how
17	the pooling account factors into the
18	description in paragraph 11 of your
19	Declaration that I just read out loud?
20	What part of that pertains to the
21	pooling account?
22	A. So as I say, at the end of the
23	day if there is a credit balance on
24	Lazare's DDA account with KBC New York,
25	KBC New York would put a debit entry on
107: 1	the Lazare DDA account and then would
2	make a credit entry on ADB's pooling
3	account with to zero out Lazare's
4	DDA account, and then once the funds
5	are in the ADB's pooling account, ADB
6	could do with those funds what it
7	wanted to.
8	Q. So, Ms. Grimmig
9	A. Let me step back. Sorry. Can I
10	
11	Q. Please.
12	-
	1 1
13	or credit on the Lazare DDA account,

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Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

Annotation: notification was given to Lazare at the 107:14 15 same time we were giving SWIFT messages 16 in real-time informing ADB of debits 17 and credits so that that ADB could be 18 making entries on the Lazare's 19 overdraft account at ADB. 2.0 So according to the Services 21 Agreement, Lazare's credit position was 22 reduced by the amount of funds that KBC New York swept into ADB's pooling 23 24 account at KBC New York, correct? 25 Α. Correct. 108: 1 Q. And that reduction was achieved 2 via internal entries --3 Α. Right. 4 -- to quote the Services 5 Agreement, made by ADB upon receipt of 6 notice, via informational SWIFT 7 messages from KBC New York. Correct? 8 Sorry, you have to answer out layout. 9 Court reporter can't take down a nod. 10 Α. Sorry. Correct. 11 0. So to be clear, the funds, 12 positive or negative, from Lazare's 13 bank account at KBC New York were swept 14 by KBC New York into ADB's pooling 15 account at KBC New York, correct? 16 Α. Correct. 17 So, Ms. Grimmig, it's not true 18 then that KBC New York swept funds from 19 Lazare's bank account at KBC New York 20 into an alleged Lazare bank account at 21 ADB Belgium, is it? 2.2 MR. FORESTA: Objection. 23 can answer. 24 Α. KBC New York only had authority

to withdraw funds out of Lazare's DDA account and put them into ADB's pooling account. Once the money was in ADB's pooling account, ADB could do what it wanted with those funds, and if they wanted to move those funds out of the ADB pooling account to anyplace else, they had the right to do so.

Q. But that's not what you told the Judge. In your Declaration you told the

Judge, under oath, that the monies in

11 Lazare's bank account, the balance,

12 positive or negative, was swept into an

25

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9

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109: 1

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

11

Annotation: 109:13 alleged bank account in Belgium. You 14 left out the pooling account. You left 15 out the fact that the sweeping process 16 went from Lazare bank account at KBC 17 New York to ADB bank account at KBC New 18 York. Why did you do that? 19 MR. FORESTA: Objection. You can 20 answer. 21 Α. Because ultimately the funds 22 went to ADB. 23 So you made the decision not to 24 tell Judge Carter about the 25 intermediate step, you jumped right to 110: 1 "ultimately". Is that your testimony, 2 Ms. Grimmig? 3 MR. FORESTA: Objection. 4 The Declaration is supposed to 5 give as accurate a description of the 6 process as possible, but it's not meant 7 to contain every nitty-gritty detail of 8 the process. 9 Is that -- is the pooling 10 account a nitty-gritty detail, Ms. 11 Grimmig? Is that your testimony? 12 My testimony is that at the end 13 of the day what was important to 14 disclose was that the funds ultimately 15 went into the possession of ADB. 16 Who made the decision as to what 17 was important to disclose to Judge 18 Carter in connection with your 19 attorney's motion, you? MR. FORESTA: Note my objection. 20 21 Q. You? 22 MR. FORESTA: I'll just caution 23 you not to disclose sum or substance of 24 any discussions that you had with counsel, to the extent you did. 25 111: 1 It was not my -- I did not take 2 a decision. 3 You didn't make the decision not Q. 4 to disclose to Judge Carter in this 5 lawsuit the existence of the pooling 6 account or the operation of the pooling 7 account? Is that your testimony? 8 MR. FORESTA: Objection. You can 9 10 In my Declaration I made a

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disclosure of the process of the

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Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

Annotation:

Annotation:	
111:12	handling of the KBC New York DDA
13	account for Lazare and KBC New York's
14	handling of ADB's pooling account. I
15	did not provide nitty-gritty details.
16	Q. You knew at the time you signed
17	your Declaration that no money went to
18	or from Belgium in this process, didn't
19	you, Ms. Grimmig?
20	A. I don't know that's a true
21	statement. ADB the funds went into
22	the funds were owned by ADB. ADB
23	can do with those funds as it wanted
24	to.
25	Q. We're talking about the
112: 1	allegation or the factual assertion in
2	your Declaration regarding the movement
3	of monies, positive or negative
4	balances, out of Lazare's bank account?
5	A. Okay.
6	Q. And I'm asking you whether you
7	knew at the time you signed your
8	Declaration under oath that the money,
9	the positive or negative balance moved
10	from Lazare's bank account in New York
11 12	to ADB's bank account in New York? Did
13	you know that at the time you signed your Declaration?
14	A. I knew that KBC New York would,
15	at the end of the day, put a debit
16	entry on Lazare's DDA account and make
17	a corresponding credit entry on ADB's
18	U.S. what you call pooling account.
19	Once those funds went into the pooling
20	account, ADB had the right to do with
21	those funds as it pleased.
22	Q. And you testified earlier, I
23	believe, that you drafted your
24	Declaration?
25	A. Yes, I did.
113: 1	Q. So without disclosing anything
2	that your attorneys may have said to
3	you, did you discuss with anyone before
4	signing your Declaration the decision
5	to describe the contents of the
6	Services Agreement in the manner in
7	which you did?
8	A. I wrote it, so
9	Q. Did you discuss with anyone the
10	decision not to tell Judge Carter about

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 101 Ln: 9 - Pg: 113 Ln: 24 continued...

Annotation:

113:11 the pooling account, the movement of 12 monies or the Services Agreement --13 MR. FORESTA: Objection. 14 -- other than counsel? 15 MR. FORESTA: You can answer. 16 No, but --Α. 17 Q. Sorry. 18 -- but the shared agreement was Α. 19 not deemed -- I did not -- as long as I 20 disclosed the process, I didn't think 21 it was necessary to explicitly reference the shared agreement. There 23 was no intention to -- to hide or --24 the existence of the sharing agreement.

Pg: 114 Ln: 4 - Pg: 118 Ln: 23

Annotation:	
114: 4	Q. I'm going to ask you to turn to
5	the sworn Declaration submitted by
6	Veerle Snyers to the Court, which is
7	115 and 117. I'm going to direct to you
8	page 6, paragraph 11 of Ms. Snyers'
9	sworn Declaration, which is dated June
10	18, 2012 sorry June 14, 2012, and
11	in particular, subparagraph H on page
12	6.
13	Do you recall reviewing the
14	language in paragraph 11(h) of
15	Ms. Snyers' Declaration before signing
16	your own Declaration?
17	A. I recall reading her
18	Declaration, but I don't remember the
19	specifics.
20	Q. Do you know who drafted Ms.
21	Snyers' Declaration?
22	A. It's my understanding that she
23	drafted it, herself.
24	Q. And did you consider Ms. Snyers
25	competent to testify regarding the
115: 1	matters discussed in her Declaration?
2	A. As the author of her
3	Declaration, I would say she was
4	competent to testify with respect to
5	it.
6	Q. Do you know Ms. Snyers, other
7	than casually?
8	A. No.
9	Q. You're not friends?

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 114 Ln: 4 - Pg: 118 Ln: 23 continued...

Annotation:	
115:10	A. No.
11	Q. Did you take any steps to verify
12	whether the statements in Ms. Snyers'
13	Declaration were accurate and true
14	before you signed your own Declaration?
15	A. Yes.
16	Q. What steps did you take?
17	A. I discussed with our Cash
18	Management and Payment Department how
19	DDA accounts worked and the zero
20	balancing of accounts worked.
21	Q. And who is that person? What is
22	the name of that person.
23	A. Ruggerio Pestana.
24	Q. Based here in New York?
25	A. Yes.
116: 1	Q. And directing your attention in
2	particular to the last sentence of (h),
3	11(h), do you see where it says "In
4	addition, because the account at KBC
5	New York is a Zero Balance Account any
6	funds transferred into the KBC New York
7	account are automatically credited to
8	or swept into the customer's bank
9	account at Antwerp Bank at the end of
10	the day."
11 12	Do you see where Ms. Snyers
13	wrote that? A. Right.
14	
15	Q. She didn't reference the pooling account either, did she, in this
16	description?
17	A. No.
18	Q. Do you know why?
19	A. No.
20	Q. Did you rely on the language in
21	her Declaration, the "swept into the
22	customer's bank account at Antwerp
23	Bank?" Did you rely on that language
24	in drafting your own Declaration?
25	A. No. I relied on my conversations
117: 1	with my Cash Management and Payment
2	team, who told me every time there was
3	a debit or credit to Lazare's DDA
4	account with KBC New York, KBC New
5	York, in real-time, would send a SWIFT
6	message to ADB in in Belgium of the
7	debit and credit so they could make a
8	corresponding entry into the overdraft

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane Issue Filter: Revised Deposition Designations

Pg: 114 Ln: 4 - Pg: 118 Ln: 23 continued...

Annotation:	
117: 9	account that Lazare had at ADB.
10	Q. And that corresponding entry is
11	a book entry or an accounting entry?
12	A. Yes.
13	Q. Is that correct?
14	A. KBC New York does not handle
15	physical cash.
16	Q. And dollars never leave America,
17	do they, Ms. Grimmig?
18	A. They can't.
19	Q. Did they, in this case, ever
20	leave?
21	A. ADB's pooling account, yes, had
22	both debits and credits to the account
23	and so, the debit entry would require
24	movement of funds.
25	Q. Is it your testimony that U.S.
118: 1	dollars moved from the pooling account
2	to Belgium as opposed to accounting or
3	bookkeeping entries?
4	MR. FORESTA: Note my objection.
5	Q. Was there a physical movement of
6	dollars?
7	A. We KBC New York does not
8	handle physical cash, so movement of
9	funds was done by by book entries.
10	Q. And that's true of all the
11	increases and decreases to Lazare's
12	outstanding loan balance under the
13	credit facility, correct? All that
14	happened were book entries or
15	accounting entries? All that happened
16	in Belgium were book entries or
17	accounting entries, correct?
18	MR. FORESTA: Note my objection.
19	Q. You can answer.
20	A. That is how banks transfer
21	money. You don't physically deliver
22	cash, you do wire transfers of funds
23	which are book entries.

Pg: 140 Ln: 25 - Pg: 145 Ln: 11

140:25	Q. Would you turn to your
141: 1	Declaration again, paragraph 2 but at
2	the top of page 2?
3	A. Right.
4	Q. Do you see the sentence, second

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Pg: 140 Ln: 25 - Pg: 145 Ln: 11 continued...

Annotation:	
141: 5	to last sentence that reads "I submit
6	this Declaration to describe KBC's
7	relationship with Lazare, its local
8	partner banking relationship with
9	Antwerp Bank etcetera etcetera"? Do
10	you see where I'm reading from?
11	A. Yes.
12	Q. What does the reference to KBC's
13	local partner relationship with Antwerp
14	Bank mean?
15	A. KBC New York provided a U.S.
16	dollar account for ADB.
17	Q. What is a local partner bank?
18	A. I don't know.
19	Q. Well, you wrote the Declaration.
20	So
21	A. I think for me it was just
22	describing that we opened up a U.S.
23	dollar clearing account for ADB and we
24	would open up a DDA account for ADB's
25	U.S. customers to facilitate ADB's
142: 1	overdraft account with the same
2	customer.
3	Q. But you knew at the time you
4	wrote this that ADB had also opened a
5	pooling account at KBC New York, a
6	pooling account?
7	A. That is what I call the U.S.
8	dollar account. Sorry. It's
9	Q. How many different accounts did
10	ADB open and/or maintain at KBC New
11	York during the relevant period of
12	time?
13	A. I believe it had it had the
14	U.S. dollar account, the pooling
15	account.
16	Q. Is that the only bank account
17	you're aware of?
18	A. I believe it might have also had
19	a second account that was an expense
20	account.
21	Q. Is that a subaccount or a
22	separate bank account?
23	A. It's a separate bank account.
24	Q. Were there any subaccounts to
25	either of the pooling account or the
143: 1	expense account?
143. 1	expense account:

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2

3

Α.

No.

What is an expense account?

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2/16/2016

2

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 140 Ln: 25 - Pg: 145 Ln: 11 continued...

g	5 <u>-</u> , co
Annotation:	
143: 4	A. I believe it was an account used
5	to cover ADB's cost and expenses with
6	respect to the New York Rep Office. So
7	it would cover their rental payments on
8	the ADB New York reps sublease here in
9	New York.
10	Q. ADB sublet its space from KBC
11	New York?
12	A. Yes, it did.
13	Q. And it paid rent for that space?
14	A. Yes.
15	Q. Is the term "local partner bank"
16 17	defined in any banking rules or
18	regulations or laws that you're aware of?
19	A. No.
20	Q. Where did you get the term?
21	A. It was just a term describing
22	in this case, it was describing the
23	the KBC New York opening a DDA account
24	on behalf of ADB's diamond customers in
25	the U.S.
144: 1	Q. What is the difference between a
2	local partner bank relationship and a
3	correspondent bank relationship?
4	A. They can be the same.
5	Q. Can they be different?
6	A. They can be different.
7	Q. In what sense can they be
8 9	different?
10	A. I think in this particular case we provided ADB with not just U.S.
11	dollar clearing, but we also agreed to
12	open up DDA accounts for ADB's diamond
13	customers in the U.S. to facilitate an
14	overdraft account between ADB and such
15	diamond customers.
16	Q. Is a local partner bank
17	relationship different in any other
18	respect from a correspondent bank
19	relationship?
20	A. It could be.
21	Q. In what other respects could it
22	be different?
23	A. We could have if the bank
24	provided any other services to ADB
25	Or
145: 1	Q. So did I understand correctly

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that a local partner bank has a greater

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Pg: 140 Ln: 25 - Pg: 145 Ln: 11 continued...

Annotation:

145: 3 responsibility than a correspondent 4 bank? 5 Α. Not greater. It could be 6 different. 7 Q. But you don't know where the 8 term comes from? 9 No. It's just a term I used to describe the relationship between $\ensuremath{\mathsf{ADB}}$ 10 11 and myself -- and KBC New York.

Pg: 145 Ln: 12 - Pg: 147 Ln: 25

Annotation:

Amotation.	
145:12	Q. Are the operational banking
13	services that are described in the
14	Service Agreement correspondent bank
15	services?
16	A. I think it no. It's more
17	focused on I don't recall. I would
18	have to read the agreement.
19	Q. The Services Agreement?
20	A. But I think the Service
21	Agreement was primarily focusing on KBC
22	New York agreeing to open up DDA
23	accounts for ADB's customers to
24	facilitate ADB's overdraft accounts
25	with the same customer.
146: 1	Q. Well, would you turn back to the
2	Services Agreement, and in particular
3	the second "whereas" clause on page 1?
4	It's annexed to 57.
5	MR. D'ANGELO: It's a separate
6	document.
7	Q. It's a pile in that folder.
8	There should be a Services Agreement
9	folder in there.
10	So directing your attention to
11	the second "whereas" clause, would you
12	read that clause?
13	A. "KBC agrees to provide certain
14	operational services to ADB and to
15	ADB's clients, hereinafter referred to
16	as diamond clients, specifically
17	allowing diamond clients to open
18	current accounts in their books and
19	effectuating both local and
20	international payments and other
21	banking services on behalf of the
22	diamond clients."

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Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmia

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 145 Ln: 12 - Pg: 147 Ln: 25 continued...

Annotation:

146:23 Q. Thank you. So doesn't this clause indicate to you that KBC was 24 25 agreeing to provide operational 147: 1 services to ADB as well as to ADB's 2 clients? 3 That's what the clause says 4 doesn't it, Ms. Grimmig? 5 Α. Yes. 6 So the services were not limited 7 to the clients of ADB, they included 8 services provided by KBC New York to 9 10 Α. With respect to ADB's clients. 11 Ο. Okay. So I ask you again, are 12 the operational banking services 13 described in the clause you just read 14 correspondent banking services? 15 Α. No. 16 Q. Why not? 17 I view corresponding banking 18 relationship to refer to the U.S. 19 dollar clearing activity. 20 And do you view correspondent 21 banking services to be limited to the 22 U.S. dollar clearing activity? 23 Typically the terminology is 24 used with respect to U.S. dollar 25 clearing activity.

Pg: 146 Ln: 23 - Pg: 147 Ln: 25

Annotation:

146:23	Q. Thank you. So doesn't this
24	clause indicate to you that KBC was
25	agreeing to provide operational
147: 1	services to ADB as well as to ADB's
2	clients?
3	That's what the clause says
4	doesn't it, Ms. Grimmig?
5	A. Yes.
6	Q. So the services were not limited
7	to the clients of ADB, they included
8	services provided by KBC New York to
9	ADB?
10	A. With respect to ADB's clients.
11	Q. Okay. So I ask you again, are
12	the operational banking services
13	described in the clause you just read
14	correspondent banking services?

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 146 Ln: 23 - Pg: 147 Ln: 25 continued...

Annotation:

147:15	A. No.	
16	Q. Why not?	
17	A. I view corresponding banking	
18	relationship to refer to the U.S.	
19	dollar clearing activity.	
20	Q. And do you view corresponden	t
21	banking services to be limited to the	he
22	U.S. dollar clearing activity?	
23	A. Typically the terminology is	
24	used with respect to U.S. dollar	
25	clearing activity.	

Pg: 148 Ln: 7 - 18

Annotation:

148: 7	Q. Do you know whether KBC New York
8	has an agreement with ADB concerning
9	correspondent banking services, other
10	than the Services Agreement? Is there a
11	separate agreement of any kind?
12	A. I would believe that there is an
13	account opening agreement between ADB
14	and KBC New York.
15	Q. Other than the account opening
16	agreement, is there another agreement
17	of any kind
18	A. Not to my knowledge.

Pg: 164 Ln: 8 - Pg: 167 Ln: 14

164: 8	Q. Would you look at paragraph 4 of
9	your Declaration, and in particular, to
10	the second sentence that reads
11	"Contrary to the statement in the
12	Moryto Affidavit that KBC was a primary
13	banker to Lazare, KBC's New York branch
14	only provided basic account services
15	for Lazare's KBC account which were
16	incidental to Lazare's bank account at
17	Antwerp Bank, etcetera." Do you see
18	where I'm reading from?
19	A. Yes.
20	Q. Let me ask you a few questions
21	about your definition of "bank account
22	services."
23	You told us that KBC New York
24	provided the operational banking
25	services that are described in the

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane Issue Filter: Revised Deposition Designations

Pg: 164 Ln: 8 - Pg: 167 Ln: 14 continued...

24

Annotation:	
165: 1	Services Agreement, correct?
2	A. Correct.
3	Q. And according to the Services
4	Agreement those operational banking
5	services were provided through the bank
6	account that ADB or bank accounts
7	that ADB's customers in New York opened
8	at KBC New York, correct?
9	A. Correct.
10	Q. Okay. And Lazare, one of ADB's
11	diamond customers in New York, opened
12	its bank account at the New York branch
13	of KBC at the direction of ADB,
14	correct?
15	A. Yes.
16	Q. And the operational banking
17	services that KBC New York provided
18	under the Services Agreement included
19	accepting payment orders from Lazare
20	under its credit facility with ADB,
21	correct?
22	A. Correct.
23	Q. And matching the payment orders
24	with Lazare's available credit under
25	its credit facility, correct?
166: 1	A. Correct.
2	Q. And effectuating or executing
3 4	the payments in accordance with
5	Lazare's instructions, correct? A. Correct.
6	
7	Q. Accepting incoming payments to Lazare and booking them accordingly,
8	correct?
9	A. Correct.
10	Q. Opening a pooling account for
11	ADB at KBC New York to reimburse itself
12	for the payments it made for Lazare,
13	correct?
14	A. Correct.
15	Q. By agreement with Lazare,
16	notifying ADB what it did via SWIFT
17	electronic message so that ADB could
18	adjust its records accordingly with
19	respect to Lazare's outstanding loan
20	balance, correct?
21	A. Correct.
22	Q. Is it your testimony, Ms.
23	Grimmig, that each of these banking
2.4	committee that Time doubt and the

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services that I've just read to you is

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 164 Ln: 8 - Pg: 167 Ln: 14 continued...

Annotation:

166:25 a basic account service? 167: 1 Α. 2 Q. And do you consider these 3 account services to be de minimus 4 business dealings with Lazare? 5 Α. Yes. 6 And these banking services were 7 all provided to Lazare here in New 8 York, correct? 9 With respect to KBC New York? 10 Q. Yes. 11 Α. 12 Ο. And they're all services 13 provided by KBC New York, correct? 14 Correct. Α.

Pg: 167 Ln: 25 - Pg: 168 Ln: 9

Annotation:

167:25 Which bank disbursed to the Q. 168: 1 payee designated by Lazare, Ms. 2 Grimmig? Who executed or effectuated 3 the payment order? 4 Α. Out of the KBC New York account 5 it was KBC New York. 6 Okay. Which bank accepted the 7 repayment into the KBC -- Lazare's KBC 8 New York bank account? KBC New York. Α.

Pg: 168 Ln: 20 - Pg: 171 Ln: 1

Annotation:

168:20	Q. Which bank calculated the amount
21	due under the credit facility before
22	effectuating or executing Lazare's
23	payment orders?
24	A. ADB furnished the credit limit
25	to KBC New York, so that KBC New York
169: 1	could process payments based on the
2	availability under the overdraft
3	account.
4	Q. Is that what the Services
5	Agreement says, Ms. Grimmig, or is that
6	what you say?
7	A. That's how it worked.
8	Q. What does the Services Agreement
9	say? Let me direct your attention to
10	paragraph 1.

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Pg: 168 Ln: 20 - Pg: 171 Ln: 1 continued...

Annotation:

Annotation:	
169:11	The second sentence, "KBC will
12	keep records of the movements on the
13	diamond client's accounts in order to
14	be able to calculate the available
15	credit against those lines."
16	A. In order to do so ADB had to
17	first furnish to KBC New York the
18	credit limit under the overdraft
19	account between KBC New York between
20	ADB and ADB's customer.
21	Q. Okay.
22	A. So we needed to know so ADB
23	had to furnish the credit limit. Once
24	that was KBC was informed of the
25	credit limit, then KBC would process
170: 1	payments, depending upon availability
2	under the overdraft.
3	KBC New York would inform both
4	Lazare and ADB in real-time every time
5	there was a debit or credit entry on
6	the KBC New York account, so that a
7	corresponding entry could be made on
8	the ADB overdraft account. It's not one
9	or the other. It's it starts it
10	starts and ends with ADB.
11	Q. Where did ADB get the
12	information about the transactions in
13	Lazare's bank account? From where did
14	ADB get the information?
15	A. KBC New York first of all,
16	ADB would inform KBC New York about the
17	credit limit and then if there was a
18	debit entry on a KBC New York account
19	on any particular day, KBC New York
20	informed both Lazare and ADB in
21	real-time of each and every debit and
22	credit entry.
23	Q. So KBC New York was the source
24	of the debit and credit information
25	that ADB received?
171: 1	A. Yes.

Pg: 174 Ln: 1 - 18

Amotation.	
174: 1	Q. Did KBC New York perform
2	enhanced due diligence procedures on
3	any bank accounts or banking activities
4	undertaken by New York diamond clients

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 174 Ln: 1 - 18 continued...

Annotation:

174: 5 of ADB? 6 Diamond customers were in a risk 7 category as being high risk, yes. 8 Q. So the answer is yes? 9 Α. Yes. 10 How about enhanced due diligence 11 with respect to ADB, the holder of the 12 local partner bank or correspondent 13 bank account at KBC New York? As you mentioned before, under 14 15 the corresponding banking rules and 16 regulations they're subject to 17 additional AML documentation 18 requirements.

Pg: 189 Ln: 5 - Pg: 191 Ln: 16

Annotation:

189: 5	Q. Ms. Grimmig, would you turn to
6	Plaintiff's Exhibit 55, which is one of
7	the loose documents in that pile in
8	front of you in that folder?
9	Do you recognize that document?
10	A. Yes.
11	Q. What is it?
12	A. It's a Letter Agreement between
13	ADB and Lazare.
14	Q. And it's dated May 31, 2001. Is
15	that correct?
16	A. Yes.
17	Q. It pertains to the bank account
18	that Lazare opened at the New York
19	branch of KBC, does it not?
20	A. Yes.
21	Q. And did anyone at KBC New York
22	participate in the drafting of this
23	document?
24	A. No.
25	Q. Do you know who drafted this
190: 1	document?
2	A. It's on ADB's letterhead, so I
3	assume an ADB officer drafted it.
4	Q. Are you acquainted with Philippe
5	Loral?
6	A. I know the name.
7	Q. Do you know whether he drafted
8	this document?
9	A. No.
10	Q. Have you ever met Mr. Loral?

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 189 Ln: 5 - Pg: 191 Ln: 16 continued...

Annotation:	
190:11	A. No.
12	Q. Ever spoken with him?
13	A. No.
14	Q. Do you know whether diamond
15	clients of ADB, other than Lazare, who
16	open accounts at KBC New York sign this
17	kind of agreement?
18	A. If they were opening up a DDA
19	account to effectuate their overdraft
20	account between ADB and themselves,
21	then we would have got this document.
22	KBC New York would have received this
23	document.
24	Q. Is it fair to say then that you
25	are familiar with this form of
191: 1	document?
2	A. I've seen it, yes.
3	Q. You've seen it in contexts other
4	than Lazare?
5	A. It would be part of the customer
6	file.
7	Q. When you say "part of the
8	customer file", do you mean the account
9	opening documentation that customers
10	sign and submit to KBC New York in
11	connection with bank accounts that they
12	open at KBC New York?
13	A. Yes. Customer file has the
14	account opening documentation and KYC
15	information and verification
16	documentation.

Pg: 192 Ln: 21 - Pg: 193 Ln: 6

Annotation:

, o total o	
192:21	Q. Well, directing your attention
22	to the first sentence that reads "We
23	hereby agree that all disbursements and
24	payments under our credit facility with
25	Antwerpse Diamantbank NV has been
193: 1	effected through our account with KBC
2	NV New York branch and shall result in
3	a same day debit or credit to our loan
4	balance with Antwerpse Diamantbank NV",
5	do you see that language?
6	A. Yes.

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 193 Ln: 17 - Pg: 195 Ln: 14

14

Annotation: 193:17	Q. Was this document signed
18	pursuant to the Services Agreement that
19	you testified about earlier this
20	morning?
21	A. It's a separate document.
22	Q. Is it contemplated by the
23	Services Agreement?
24	A. I don't know if contemplated is
25	the right word.
194: 1	Q. Well, let me direct your
2	attention to the Services Agreement,
3	which you should also have in front of
4	you in the loose pile. And in
5	particular, to the third "whereas"
6	clause that begins "In agreement with
7	the diamond clients etcetera." Do you
8	see that?
9	A. Yes.
10	Q. Is Plaintiff's 55 the agreement
11	with the diamond clients that's
12	referred to in the third "whereas"
13	clause in the Services Agreement?
14	MR. FORESTA: Note my objection.
15	Go ahead and answer.
16	A. You would need KBC New York
17	would need this document in order to
18	communicate information about debits
19	payments falling through KBC New York
20	with the DDA account with Lazare.
21	Q. Did KBC New York rely upon
22	Plaintiff's 55 in order to communicate
23	information to ADB about payments?
24	A. Yes.
25	Q. Did KBC New York keep either the
195: 1	original or a copy of this document in
2	its files?
3	A. KBC would not have the original.
4	It's a it's a document between ADB
5	and Lazare. So either ADB both ADB
6	and Lazare should have the original.
7	KBC New York would have a copy.
8	Q. But it was necessary for Lazare
9	to sign this document in order to open
10	its bank account at KBC New York. Is
11	that correct?
12	A. It was necessary for them to be
13	able to open the account and utilize
1 /1	

the account at KBC New York.

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 197 Ln: 4 - Pg: 198 Ln: 24

Annotation:

22

23

24

Agreement?

Annotation:	
197: 4	Q. And moving up to paragraph 3,
5	second paragraph, do you see where it
6	says in the second clause, first clause
7	second paragraph, "If these clearing
8	operations yield a balance deficiency
9	on the pooling account KBC New York
10	will grant ADB an overnight placement
11	on money market rates on a best efforts
12	basis."
13	A. Yes.
14	Q. What is that talking about? What
15	does that sentence mean?
16	A. If if at the end of the day
17	you would reconcile the DDA account of
18	Lazare, if it had a debit balance you
19	we would access funds out of ADB's
20	pooling account.
21	If the ADB pooling account did
22	not have sufficient funds, KBC would
23	lend funds to ADB in order to cover the
24	negative balance.
25	Q. And those funds would be loaned
198: 1	or lent on money market rates?
2	A. They would be lent on an
3	overnight basis at a market rate.
4	Q. And what does the sentence after
5	that mean, the sentence that refers to
6	"This placement will be against the
7	presently established line at KBC New
8	York etcetera?"
9	A. KBC provided a had an
10	overdraft limit with respect to the
11	U.S. dollar accounts held by KBC
12	entities, including ADB.
13	Q. Can you explain what you mean
14	when you say that they had an overdraft
15	limit with respect to the accounts?
16	A. Essentially, a line of credit
17	with a maximum maximum amount that
18	could be utilized.
19	Q. So do I understand correctly
20	that KBC extended a line of credit to
21	ADB for use in connection with the

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arrangement discussed in this Services

KBC could extend credit to ADB.

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 200 Ln: 7 - Pg: 204 Ln: 23

Annotation:

Annotation:	
200: 7	Q. Okay. Well, directing your
8	attention to the first sentence of
9	paragraph 3 that begins "Each day KBC
10	clears customer's account via ADB's
11	pooling etcetera", at what point in the
12	day did KBC clear the customer's
13	account?
14	A. Lazare's?
15	Q. Or any customer that is covered
16	by this agreement.
17	A. So intraday there would be
18	debits and credits on Lazare's KBC New
19	York DDA account in real-time. Those
20	debits and credits were reported to
21	Lazare and at the same time to ADB to
22	make the corresponding entries on the
23	overdraft account.
24	At the end of the day KBC New
25	York would reconcile the balance to see
201: 1	whether or not there was a credit
201. 1	balance or a and if there was a
3	
3 4	credit balance the account would be
	zeroed out and there would be a debit
5	on the KBC New York DDA account and
6	there would be a credit to the ADB, as
7	you call it, pooling account.
8	Q. So the reconciliation took place
9	at the end of the day, the settling of
10	the transactions?
11	A. The final settlement of the
12	transactions, because debits and
13	credits are made throughout the day on
14	the on any bank account. They're not
15	all done at the end of the day. It's
16	done throughout the day, with a final
17	reconciliation at the end of the day.
18	Q. Why does the second paragraph
19	refer to an overnight placement in the
20	event that the clearing operations that
21	you've described yield a balance
22	deficiency on the pooling account?
23	A. Because as I mentioned before,
24	for administrative convenience we might
25	not have made debit entries against
202: 1	ADB's account to fund payment orders or
2	for insufficient to cover the
3	insufficient funds in the KBC New York
4	DDA account during the day, we just
5	would do one final settlement and

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 200 Ln: 7 - Pg: 204 Ln: 23 continued...

Annotation:	
202: 6	reconciliation at the end of the day.
7	Q. And when KBC effectuates or
8	executes a payment order from a
9	customer like Lazare, under the
10	arrangement described in this Services
11	Agreement, where does KBC obtain the
12	funds with which to fulfill or carry
13	out that payment order?
14	A. Ultimately, the funds are
15	acquired from ADB.
16	Q. In the first instance where does
17	it obtain the funds? Whose funds does
18	it use?
19	A. First instance, the customer's
20	funds. It's a DDA account. So they
21	might have deposits of funds from their
22	selling of goods and services to
23	another counterparty. So the first
24	source of funds is their own funds.
25	Q. And if the Zero Balance Account
203: 1	does not contain the funds with which
2	to execute the payment order?
3	A. KBC New York would look to see
4	what the credit limit was on the ADB
5	overdraft account. If there was
6	availability under the ADB overdraft
7	account, KBC could and at times did use
8	its own funds intraday and then at the
9	end of the day reconciled and settled
10	with ADB and ADB would cover KBC, such
11	that it was ADB funds and ADB retained
12	the credit risk.
13	Q. And why do you say "at times",
14	as opposed to all the time?
15	A. We had KBC New York had the
16	right to make entries against the ADB
17	account for the funds at any point in
18	time, because the funds were available.
19	We just for administrative purposes
20	it was easier, instead of making
21	multiple entries throughout the day
22	because there could be debits and
23	credits, depending upon the flow and
24	funds in and out of the account. We
25	did it it was administratively more
204: 1	convenient to tend to do it at the end
2	of the day and do it once. It saved
3	it save the in this case Lazare, in
4	the sense that we didn't have to access

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 200 Ln: 7 - Pg: 204 Ln: 23 continued...

Annotation:

204: 5 the overdraft account, it saved them 6 interest and also saved them fees and 7 also saved ADB fees. 8 And when you say "it", you are Q. 9 referring to the reconciliation between 10 KBC's funding of Lazare's payment order 11 and KBC's -- and the settling of that 12 transaction against the pooling 13 account? 14 Α. Yeah. 15 Q. And all that took place in New 16 York? 17 Α. KBC New York handled its side of 18 the transaction and ADB -- KBC handled 19 everything with respect to the KBC New 20 York DDA account for Lazare, and what 21 you call the ADB pooling account. ADB 22 in Belgium handled the ADB overdraft 23 account.

Pg: 205 Ln: 1 - Pg: 207 Ln: 9

Annotation:

Annotation:	
205: 1	Q. So the what I call the pooling
2	account is the pooling account that is
3	referred to in your Services Agreement,
4	Ms. Grimmig
5	A. Right.
6	Q in case there is any
7	question?
8	A. Right.
9	Q. You understand that?
10	A. Yes.
11	Q. Do you understand what the
12	approximate amount of U.S.
13	dollar-denominated transactions was
14	that KBC New York executed for ADB and
15	its customers in any given year during
16	the relevant period of time?
17	A. It would be through ADB's
18	U.S. dollar account?
19	Q. Yes.
20	A. Billions of dollars.
21	Q. And did all of those
22	transactions flow through the ADB
23	pooling account at KBC New York?
24	A. If KBC New York was handling the
25	U.S. dollar clearing activity on that
206: 1	particular payment, yes. If they used

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2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 205 Ln: 1 - Pg: 207 Ln: 9 continued...

Annotation:

Annotation:	
206: 2	another bank, ADB used another U.S.
3	clearing account with another bank, no.
4	Q. Were clearing activities
5	conducted through the pooling account
6	as well as the operational banking
7	services described in the Services
8	Agreement?
9	A. Yes.
10	Q. So the pooling account was both
11	a clearing account and a pooling
12	account?
13	A. KBC New York does not call it a
14	pooling account. So I don't know where
15	that term comes from. I'm not familiar
16	with it.
17	KBC New York had a U.S. dollar
18	account for ADB that handled any U.S.
19	dollar transactions that ADB processed
20	through KBC New York.
21	Q. And that would apply to all
22	customers of ADB for which it processed
23	transactions?
24	A. If it processed through the ADB
25	pooling account.
207: 1	Q. So that would include customers
2	around the world as well as based in
3	New York, would it not?
4	A. If it was a U.S. dollar payment
5	that got processed through ADB's
6	pooling account held at KBC New York,
7	KBC New York handled it. If it went
8	through another account at another
9	bank, KBC New York had no involvement.

Pg: 208 Ln: 7 - Pg: 211 Ln: 18

Annotation

Annotation:	
208: 7	Q. And dropping down to paragraph 2
8	at the bottom of the first page of the
9	Services Agreement you see the sentence
10	that begins "KBC will accept and
11	registrate all incoming funds via the
12	customary channels, etcetera, in favor
13	of the diamond clients"?
14	A. A-hum.
15	Q. What does that mean?
16	A. It means that all
17	incoming/outgoing payments flowing
18	through Lazare's account would be

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Pg: 208 Ln: 7 - Pg: 211 Ln: 18 continued...

Annotation:	
208:19	would be captured and kept.
20	Q. What does "captured" mean,
21	booked?
22	A. Via well, it would be
23	presented a payment order, we would
24	have a copy of the payment order. We
25	
209: 1	would have the debits and entries would be reflected on our account statement
209: 1	
	that was furnished to the customer. So
3	we would have copies of the customer's
4	account statements.
5	Q. So effectively, the monies that
6	KBC accepted and registrated were used
7	to repay the customer's loans under
8	their credit facilities with ADB,
9	correct?
10	A. It's one of the Lazare Kaplan
11	if Lazare left any credit balances
12	in its KBC New York DDA account at the
13	end of the day those credit balances
14	got moved and sent to ADB, but Lazare
15	had the ability to leave no funds in
16	the account at which point there would
17	be no credit balances to use to pay
18	amounts drawn under the ADB overdraft
19	account.
20	Q. Where does it say that in this
21	agreement?
22	A. It doesn't say it, but Lazare
23	Kaplan Lazare controls the funds in
24	its account. If it didn't want to have
25	funds used to pay down an overdraft on
210: 1	an overdraft account Lazare had the
2	capability of withdrawing any credit
3	balances and moving it into another
4	bank account with another bank, so that
5	there would be no credit balances and
6	there would be no pay-down on the
7	overdraft account.
8	Q. According to this paragraph 2 of
9	the Services Agreement, where KBC
10	accepted incoming funds it was KBC that
11	credited the customer's account on its
12	books, correct?
13	A. Correct.
14	Q. It was KBC that sent a SWIFT
15	message to ADB giving information
16	regarding that credit, correct?
17	A. Every time there was a credit to

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

2/16/2016

Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 208 Ln: 7 - Pg: 211 Ln: 18 continued...

Annotation:

, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
210:18	the account we Lazare was notified
19	and ADB was notified.
20	Q. It was KBC that added
21	information about the ordering customer
22	of the payment, correct?
23	A. For what type of payment?
24	Q. Well, I'm referring you to the
25	bottom of paragraph 2, top of page 2 of
211: 1	the Services Agreement, in particular,
2	the sentence "KBC also adds information
3	about the ordering customer of the
4	payment."
5	A. That would be information that
6	we received from Lazare who inputted it
7	into the payment order.
8	To the extent that it was
9	contained within the payment order,
10	which had to be because we would have
11	to know who to make the payment to, we
12	also informed ADB.
13	Q. And you performed an AML or
14	Compliance obligation or function with
15	respect to the information about the
16	customer or the source of funds?
17	A. It was subject to our BSA AML
18	OFAC program.

Pg: 218 Ln: 14 - Pg: 219 Ln: 16

Annotation:

218:14	Q. Does the account agreement say
15	anything at all about zeroing out the
16	account?
17	A. I would have to read it but I
18	don't recall off the top of my head.
19	Q. The account agreement is the
20	Exhibit A to your sworn Declaration,
21	Ms. Grimmig.
22	MR. FORESTA: Is there a
23	question?
24	MR. SULLIVAN: Yes.
25	Does the account agreement allow
219: 1	KBC New York to zero out Lazare's KBC
2	New York account? Same question I asked
3	before.
4	A. The account agreement permits
5	the debits and credits to the account
6	which are evidenced in account
7	statement. The account statement would

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Pg: 218 Ln: 14 - Pg: 219 Ln: 16 continued...

Annotation:

219: 8 have evidenced the zeroing out of 9 Lazare's account at the end of the day. 10 What paragraph of the account 11 agreement are you looking at? 12 I'm just looking at the totality 13 of the agreement. 14 Is there a specific reference to 15 zeroing out in the agreement? 16 Α. No.

Pg: 223 Ln: 7 - Pg: 226 Ln: 25

Amotation.	
223: 7	Q. Is there any other agreement
8	that allowed KBC New York to zero out
9	Lazare's account at the end of the day,
10	beyond the account agreement and the
11	bank statements that you referred to as
12	the totality of the situation?
13	A. Was the Letter Agreement between
14	ADB and Lazare? I think
15	Q. That's Plaintiff's 55, one-page
16	agreement.
17	A reflected the workings of the
18	account too.
19	Q. You are referring to the first
20	sentence of Plaintiff's 55? Do you have
21	the document in front of you? It's a
22	one-page document.
23	A. I think it's one of the tabs.
24	MR. D'ANGELO: It should be
25	separate.
224: 1	A. Yes.
2	Q. Okay. What language in the
3	document are you relying on?
4	A. The first sentence, the second
5	half of the first sentence, "Same day
6	debits or credits to our loan balance
7	with Antwerp Diamond Bank NV.
8	Q. So this document then pertains
9	to the Lazare account at KBC New York
10	as well, the operation of the Lazare
11	account at KBC New York as well?
12	A. Yes.
13	Q. And did KBC New York and ADB
14	exchange information pursuant to this
15	document?
16	A. Yes. As I stated, we shared
17	information regarding debits and

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Pg: 223 Ln: 7 - Pg: 226 Ln: 25 continued...

Annotation:	
224:18	credits to Lazare's DDA account with
19	KBC New York, so corresponding entries
20	could be made by ADB on its overdraft
21	account.
22	Q. And do you understand this
23	document to require that all
24	disbursements and payments under
25	Lazare's credit facility with ADB have
225: 1	to be effected through its account at
2	KBC New York?
3	A. No.
4	Q. So directing your attention to
5	the first sentence that reads "We
6	hereby agree that all disbursements and
7	payments under our credit facility with
8	Antwerpse Diamantbank NV shall be
9	effected through our account with KBC
10	New York and New York branch etcetera",
11	what part of that doesn't require
12	Lazare to
13	A. You have to
14	Q. You have to let me finish.
15	<pre> to effect all transactions</pre>
16	through its account at KBC New York?
17	A. You have to read the sentence in
18	its totality. The first part makes no
19	sense without the second part.
20	Basically, what this is the
21	purpose of this was to state to Lazare,
22	if you wanted to receive funds under
23	your overdraft account from ADB same
24	day in real-time you had to effectuate
25	those payment orders through the KBC
226: 1	New York account.
2	Q. The agreement, the word "all"
3	refers to disbursement do you
4	understand the word "all" to refer to
5	disbursements and payments under the
6	credit facility?
7	A. You have to read the sentence in
8	its totality. The second part of the
9	sentence I believe qualifies the first
10	part of the sentence.
11	Q. So "all" doesn't mean "all"?
12	A. I do know that Lazare, during
13	the time of the overdraft account, did
14	process payment orders directly to ADB.
15	So I do not I don't think "all"
16	means "all" here, because there was

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Pg: 223 Ln: 7 - Pg: 226 Ln: 25 continued...

Annotation:

226:17 activity to the contrary. And when did that activity take 18 Q. 19 place? 20 Α. I don't know. 21 Q. Was Lazare free to disregard 22 this agreement? 23 It's an agreement between ADB 24 and Lazare, so I cannot speak for ADB 25 or Lazare.

Pg: 228 Ln: 10 - 15

Annotation:

228:10 Q. But KBC New York did not
11 repudiate this agreement in any
12 respect?
13 A. No. It was a requirement in
14 order to -- for Lazare to open and
15 utilize the KBC ADB DDA account.

Pg: 228 Ln: 16 - Pg: 230 Ln: 21

Annotation:

228:16	Q. And directing your attention to
17	paragraph 4 of your Declaration, Ms.
18	Grimmig, do you see the sentence that
19	begins "Contrary to the statement in
20	the Moryto Affidavit, KBC was a primary
21	banker to Lazare. KBC's branch only
22	provided basic account service for
23	Lazare's KBC account which were
24	incidental to Lazare's bank account at
25	Antwerp Bank."
229: 1	A. Yes.
2	Q. What is your basis for claiming
3	that KBC was not Lazare's primary
4	banker in New York?
5	A. One, we knew that we were not
6	the only banker that Lazare did
7	business with in the U.S.; and two, we
8	only furnished them with one bank
9	product. We did not provide them or
10	offer them our more prominent bank
11	product and services provided by KBC
12	New York.
13	Q. Directing your attention to the
14	Moryto Affidavit that you refer to in
15	your Declaration, which is tab 116 of
16	your big binder.

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Pg: 228 Ln: 16 - Pg: 230 Ln: 21 continued...

Annotation:

Annotation:	
229:17	(Exhibit 116, Affidavit of
18	William Moryto, was received and marked
19	on this date for identification.)
20	Q. Directing your attention to
21	paragraph 20, page 8 of Mr. Moryto's
22	Affidavit, would you read the first
23	sentence?
24	A. "In 2008 alone deposits into the
25	KBC New York bank account from third
230: 1	parties were approximately \$178.5
2	million and disbursements to third
3	parties were approximately \$178.2
4	million."
5	Q. Do you have any reason to
6	believe that statement is not accurate?
7	A. No.
8	Q. Do you know how approximately
9	how much money passed through Lazare's
10	bank account at KBC New York during the
11	relevant period of time?
12	A. A couple hundred million.
13	Q. Well, we know that 350-odd
14	million
15	A. Okay.
16	Q of transactions took place in
17	2008 alone?
18	A. Okay.
19	Q. So in the 11-year period do you
20	have any idea?
21	A. No.

Pg: 233 Ln: 6 - 22

Aimotation.	
233: 6	Q. Going back to paragraph 4 of
7	your Declaration, do you see the
8	sentence on page 2, three lines up from
9	the bottom that reads "KBC did not make
10	any loans or extend any credit to
11	Lazare."
12	A. Yes.
13	Q. So is it correct, if I
14	understand your testimony, that at the
15	start of each day Lazare had a zero
16	balance in its KBC New York bank
17	account?
18	A. Yes.
19	Q. And when Lazare wanted to
20	disburse funds it would send a transfer

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Pg: 233 Ln: 6 - 22 continued...

Annotation:

233:21 request to KBC New York?
22 A. Yes.

Pg: 234 Ln: 20 - Pg: 235 Ln: 9

Annotation:

234:20	Q. Is it true, Ms. Grimmig, that
21	KBC initially funded Lazare's payment
22	requests with its own money?
23	MR. FORESTA: Objection. Asked
24	and answered.
25	Q. You can answer the question.
235: 1	A. On an intraday basis, if there
2	was funds available in the ADB pooling
3	account we, KBC, would use its own
4	funds and then at the end of the day
5	reconcile and settle and be reimbursed
6	by ADB. So on a daily basis the credit
7	risk always was retained by ADB because
8	it was ultimately ADB funds that
9	covered the payment orders.

Pg: 255 Ln: 8 - Pg: 256 Ln: 21

Annotation:

255: 8	Q. Is it the case or is it correct
9	that each time the amount of Lazare's
10	credit facility was increased the
11	increase was approved by KBC or a
12	committee at KBC?
13	A. If it met certain criteria.
14	Q. Do you recall what the initial
15	amount of the credit facility was?
16	
17	produced.
18	Q. If I suggested to you that it
19	was \$10 million, would that refresh
20	your recollection?
21	A. No. I believe it was more than
22	that.
23	Q. Can you walk us through the
24	process by which ADB would obtain KBC
25	approval of the increase in the amount
256: 1	of the credit facility?
2	A. Any increase in the credit
3	facility would be processed in a
4	similar manner to an initial grant of
5	credit. ADB would make a decision as to
6	whether or not it wanted to increase

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Pg: 255 Ln: 8 - Pg: 256 Ln: 21 continued...

Annotation:

256: 7 8	the credit limit. If it decided to do so, ADB would write a credit
9	application or a credit memo and it
10	would get submitted to the appropriate
11	Credit Committee.
12	The determination of the
13	appropriate Credit Committee was is
14	based upon several factors; one,
15	probability of default; loss given
16	default; and group exposure. So the
17	decision might have been made at the
18	local committee at ADB or if based upon
19	the factors it might have needed to be
20	escalated up to a Credit Committee
21	located at KBC Belgium.

Pg: 260 Ln: 14 - Pg: 261 Ln: 9

Annotation:

260:14	Q. And going back for a moment to
15	the Service Agreement
16	A. Yes.
17	Q paragraph 2, the paragraph
18	that begins "KBC will accept and
19	registrate all incoming funds,
20	etcetera", would a payment by a third
21	party for diamonds sold by Lazare be an
22	example of incoming funds under this
23	paragraph?
24	A. If Lazare sold sorry. Could
25	you ask the question
261: 1	Q. Would a payment by a third party
2	for diamonds sold by Lazare be an
3	example of incoming funds under this
4	paragraph 2 of the Services Agreement?
5	A. The positive funds from any
6	transaction that Lazare had with its
7	counterpart that it directed that
8	counterpart to deposit funds into the
9	DDA account, yes.

Pg: 264 Ln: 5 - Pg: 265 Ln: 11

264: 5	Q. Well, in this particular case
6	I'm directing your attention to
7	paragraph 10 of your Declaration, in
8	which you are describing the manner in
9	which KBC New York effectuated

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Pg: 264 Ln: 5 - Pg: 265 Ln: 11 continued...

Annotation:

payments
A. Okay.
Q as per the Services
Agreement, payments requested by
Lazare.
A. Okay. So if we received a
payment order the first thing we check
is to whether or not there were funds
in the account. If there was not
sufficient funds in the account to
cover the payment order, then KBC New
York would look at the credit limit
under the overdraft account with ADB.
If there was availability under that
overdraft account, then KBC could
either would on an intraday basis
or we could have debited ADB's
account right then and there or more
often than not for administrative
convenience purposes we would fund
KBC New York would fund the payment
order and then at the end of the day we
would reconcile and do a final
settlement and withdraw the funds out
of the ADB account to cover KBC New
York so that the credit risk always
remained with ADB.

Pg: 271 Ln: 19 - Pg: 272 Ln: 9

Annotation:

271:19	Q. Let me see if I understand your
20	testimony correctly.
21	We know that KBC New York
22	initially funded Lazare's payment
23	request, correct?
24	A. As long as there was
25	availability under the overdraft
272: 1	account, as long as there was dollars
2	in ADB's pooling account.
3	At times KBC New York would use
4	its funds on an intraday basis to cover
5	any payment orders, and that at the end
6	of day KBC New York would do one final
7	reconciliation and settlement and ADB
8	would pay KBC New York to make KBC New
9	York whole.

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Pg: 272 Ln: 22 - Pg: 273 Ln: 11

Annotation:

272:22 Q. Isn't it also true that KBC 23 funded those requests even when there 24 weren't sufficient funds in the ADB 25 pooling account to cover the request? 273: 1 Isn't that the point of this language about overnight placements on money 3 market interest rates? 4 If there was insufficient funds 5 in the ADB pooling account, KBC New 6 York had an overdraft or a credit line 7 for ADB that we could cover the 8 shortage of funds. It didn't 9 necessarily have to be Lazare. It 10 related to any of ADB's transactions, U.S. dollar transactions. 11

Pg: 275 Ln: 11 - Pg: 280 Ln: 7

, iiii otatioiii	
275:11	Q. Okay. Would you look turn to
12	Exhibit 8 in your binder, please?
13	A. Sure.
14	Q. Tell me whether you can identify
15	this document?
16	A. It's a it's a memo written by
17	Maiike Maeckelbergh.
18	Q. And who are Greg, Barbara and
19	Donna referred to in this document?
20	A. Greg is Greg Boston, who is the
21	head of cash management/payments;
22	Barbara worked in the back office and
23	so did Bob Quintin, they might have
24	worked for Greg Boston. I'm not too
25	sure who Donna is.
276: 1	Q. And directing your attention to
2	the first sentence, do you see the
3	reference to ICM, "Kindly note that ICM
4	has made a new account operational"?
5	A. Yes.
6	Q. What is ICM?
7	A. It stands for International Cash
8	Management.
9	Q. And what is that?
10	A. That is the unit that handled
11	DDA accounts.
12	Q. The unit at KBC New York?
13	A. The unit at KBC New York.
14	Q. And why was Maaike notifying
15	Greg, Barbara and Donna that ICM had

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Pg: 275 Ln: 11 - Pg: 280 Ln: 7 continued...

Annotation:	
276:16	made Lazare's bank accounts at KBC New
17	York operational?
18	
19	and the state of t
20	to inform the back office people to put
	a limit on the DDA account.
21	Q. And does the number from the
22	second line from the top, 24079801, is
23	that the account number assigned by KBC
24	New York to Lazare's bank account?
25	A. Yes.
277: 1	Q. And directing your attention to
2	the very last sentence that reads
3	"Payments to accounts at ADB are done
4	by book transfer to ADB's account
5	11743901", is that a reference to ADB's
6	pooling account at KBC New York?
7	A. I believe so.
8	Q. Can you explain what that last
9	sentence means?
10	A. KBC New York did not deal in
11	physical cash, so movement of funds,
12	transfer of funds, was done by book
13	entries. Another word for book entry
14	would be a book transfer.
15	Q. Is that a correspondent bank
16	function?
17	MR. FORESTA: Objection.
18	A. It's a function for any bank
19	account, whether it's correspondent or
20	DDA.
21	Q. If Lazare Kaplan Belgium, which
22	did not have a KBC New York bank
23	account, requested a U.S. dollar
24	transfer from ADB, was that transfer
25	initially funded by KBC New York?
278: 1	A. No.
2	Q. Who funded it?
3	A. ADB.
4	Q. ADB funded a U.S. dollar
5	transfer?
6	A. ADB had a U.S. dollar account
7	with KBC New York with U.S. dollars in
8	it.
9	Q. Did ADB then fund that request
10	by and through its New York bank
11	account at KBC New York?
12	MR. FORESTA: Objection. You can
13	answer.
14	A. KBC New York would have been the

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Pg: 275 Ln: 11 - Pg: 280 Ln: 7 continued...

Annotation: 278:15 intermediary bank. So ADB, as the originating bank, would have sent wire 16 17 instructions naming KBC New York as 18 intermediary bank and then would name 19 who the beneficiary bank. And so KBC 20 just moved U.S. dollar funds from ADB's 21 account to the beneficiary bank's 22 account. 2.3 And would the same be true of 24 other diamond customers of ADB who did 25 not have a bank account at KBC New 279: 1 York, would KBC New York reconcile at 2 the end of the day with ADB transfers 3 made using ADB's pooling account in New 4 York? 5 Assuming that ADB transmitted 6 the wire transfer through KBC New York 7 and not through another U.S. Bank. 8 And similarly or 9 correspondingly, if a customer of ADB 10 received a deposit in U.S. dollars from 11 a third party and that customer did not 12 have a KBC New York bank account, was 13 the transaction processed through the 14 ADB pooling account at KBC New York? 15 Α. Not necessarily. 16 Ο. Could it have been? 17 Α. It could have been. 18 Under what circumstances would 19 it not have been processed through the 20 ADB pooling account at KBC New York? 21 ADB would have had to give 22 wiring instructions. If it named KBC New York as the intermediary bank, then 23 24 the funds would have flowed through KBC 25 New York. 280: 1 Q. To the extent that funds 2 generated by transactions of ADB 3 customers flowed through New York, were 4 they all processed through the ADB 5 pooling account at KBC New York?

Pg: 287 Ln: 9 - 22

6

7

Annotation:

287: 9 Q. You don't consider the initial funding by KBC to be an extension of

account. So, yes.

Any -- ADB only had the one

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Pg: 287 Ln: 9 - 22 continued...

Annotation:

287:11 credit to Lazare, Ms. Grimmig? 12 Α. No. 13 From Lazare's perspective who 14 was funding its drawdown requests under 15 the credit facility? MR. FORESTA: Objection. 16 17 Α. ADB. 18 Q. Really? Even though KBC advanced 19 the money? 20 KBC temporarily advanced funds 21 on an intraday basis, but at the end of 22 each day it was ADB's funds.

Pg: 306 Ln: 13 - Pg: 309 Ln: 19

Annotation:

Q. And if a customer of Lazare,
such as an Erez Daleyot affiliated
company, DD or KT, for example,
transferred money to New York, to and
through the ADB pooling account, would
KBC New York maintain records of that
transaction?
MR. FORESTA: Objection. You can
answer.
A. We would have retained the SWIFT
payment message.
Q. I'm sorry?
A. We would have retained the SWIFT
payment message.
Q. You'd also have a record of the
transaction in the pooling account
statements, wouldn't you?
A. Yes. There would be an entry.
Can I step back?
Q. Sorry?
A. On that question who was
originating the funds transfer and from
what account?
Q. Let's use a specific example, if
we could. Can you turn to I think it's
Exhibit 58 in your big binder?
So directing your attention to
Plaintiff's Exhibit 58, is this an
account statement, albeit redacted for
ADB's pooling account at KBC New York,
Ms. Grimmig?
A. Yes.
Q. And does this account statement

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Transcript: [2/16/2016] Grimmig, Diane **Issue Filter:** Revised Deposition Designations

Pg: 306 Ln: 13 - Pg: 309 Ln: 19 continued...

Annotation: 307:21 indicate to you that two transactions of the companies known as KT Collection 22 23 and DD Manufacturing went through the 24 ADB pooling account at KBC New York? 25 Α. Yes. 308: 1 Q. And does the fact that both transactions went through the ADB 3 pooling account mean that DD and KT had 4 a bank account at KBC New York? 5 Α. No. They did not. 6 Does it mean that their 7 transactions were executed ADB's 8 pooling account at KBC New York? 9 They were executed through ADB's 10 pooling account as a non-customer. 11 And this pooling account record 12 is a document maintained by KBC New 13 York in New York? 14 Α. Yes. 15 And you consider that to be a "routine" --16 17 MR. FORESTA: -- clearance 18 procedure. 19 MR. SULLIVAN: -- clearance procedure. Thank you so much, counsel. 20 21 MR. FORESTA: Not that I'm in a 2.2 rush or anything. 23 Yes. It's standard practice for 24 every account to issue an account 25 statement on a -- I believe this was a 309: 1 monthly basis. 2 So this is an example of the ADB 3 pooling account being used for U.S. 4 dollar-denominated transactions of 5 non-New York-based ADB clients, 6 correct? 7 Α. This is reflecting -- all I can 8 tell you is it's reflecting a U.S. 9 dollar transaction involving 10 non-customers of KBC New York. 11 Are you familiar with the 12 entities known as DD Manufacturing and 13 KT Collection? 14 I believe their names were mentioned in the Complaint letter 15 16 Lazare filed with the New York State 17 Department of Financial Services and 18 are in the legal Complaint for this

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litigation.

Case Name: Plaintiff Lazare Kaplan International Inc.'s Revised Deposition Designations for Diane Grimmig

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Pg: 321 Ln: 12 - 22

Annotation:

321:12	Q. Are you testifying today as a
13	30(b)(6) witness on behalf of KBC or
14	KBC New York?
15	A. On behalf of KBC KBC Bank NV,
16	which includes its New York branch.
17	Q. Did you go over each of the
18	topics set forth in the Amended Notice
19	of Deposition in preparation for your
20	testimony today?
21	A. I read the topics, yes. I read
22	the description of topics.

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